

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 135457

67

ORIGIN NEA-12

INFO OCT-01 ADP-00 AID-20 CIAE-00 COME-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 CIEP-02

LAB-06 SIL-01 OMB-01 L-03 /089 R

DRAFTED BY NEA/PAB:FHTHOMAS:MRC

7/10/73 EXT 22119

APPROVED BY NEA:AMEYER

NEA/PAB:PDCONSTABLE

----- 055953

R 111954Z JUL 73

FM SECSTATE WASHDC

TO AMEMBASSY ISLAMABAD

INFO AMCONSUL KARACHI

AMCONSUL LAHORE

LIMITED OFFICIAL USE STATE 135457

E.O. 11652 N/A

TAGS: EFIN, PK

SUBJECT: MARKED PROGRESS ON COMMERCIAL PROBLEMS; EXXON
CHEMICAL AND HERCULES INC.

1. EXXON CHEMICAL CORP. REP, GEORGE LAWRENCE, CALLED PAB
JULY 9 AND REPORTED FIRM PLEASED TO STATE NEAR SETTLEMENT
YEAR LONG DISPUTE WITH GOP OVER MAINTENANCE OF VALUE ON
FERTILIZER PLANT EARNINGS. COMPANY WILLING ACCEPT LATEST
GOP OFFER ABOUT DOLS 2.9 MILLION. OTHER OUTSTANDING ISSUES
ALSO BEING NEGOTIATED AND PROSPECTS OF SETTLEMENT LISTED
AS ENCOURAGING.

2. LATER IN DAY HERCULES INC. REP, JOHN EAGEN, CALLED
AND SAID FIRM'S EXECUTIVES IN WILMINGTON ENCOURAGED BY
CURRENT ROUND OF TALKS WITH PARTNER A. DAWOOD ON LONG
STANDING DISPUTES RELATING TO DAWOOD/HERCULES FERTILIZER
PLANT IN PAKISTAN AND EXPECT SIGN NEW AGREEMENT ON JULY 16.
EAGEN MENTIONED DAWOOD NOW REMINDING HERCULES OFFICIALS
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 135457

GENERAL NEED FOR ADDITIONAL FERTILIZER CAPACITY AND HAS

HANDED OVER COPY OF FORMAL GOP AUTHORIZATION, DATED MAY 1973, TO HAVE DAWOOD FIND WHEREWITHAL TO ERECT PLANT APPROXIMATELY DOUBLE SIZE EXISTING D/H UNIT.

3. NEITHER CALLER GAVE INDICATION ANY CORPORATE REACTION TO PROSPECTS NEW INVESTMENT IN PAK FERTILIZER INDUSTRY. BOTH AGAIN THANKED EMBASSY/CONGEN OFFICIALS FOR PAST SUPPORT. ROGERS

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: FERTILIZER INDUSTRY, NATIONALIZATION
Control Number: n/a
Copy: SINGLE
Draft Date: 11 JUL 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: worrelsw
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973STATE135457
Document Source: CORE
Document Unique ID: 00
Drafter: FHTHOMAS:MRC
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730740/aaaabczu.tel
Line Count: 69
Locator: TEXT ON-LINE
Office: ORIGIN NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: worrelsw
Review Comment: n/a
Review Content Flags:
Review Date: 04 JAN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <04-Jan-2002 by boyleja>; APPROVED <28 FEB 2002 by worrelsw>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MARKED PROGRESS ON COMMERCIAL PROBLEMS: EXXON CHEMICAL AND HERCULES INC.
TAGS: EFIN, PK, EXXON CHEMICAL CORP, HERCULES INC
To: ISLAMABAD
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005